



CERTIFIED
MANAGEMENT
PROFESSIONAL
'CMP'



CERTIFIED MANAGEMENT PROFESSIONAL 'CMP'



WHAT IS CMP?

Certified Management Professional "CMP" is a certification for professionals who demonstrate knowledge, skills and competencies in **management** as per the requirements of the Canadian College for Leadership & Management "CCLM".

CMP's are business shrewd, decision makers with excellent organizing, planning and controlling skills. They strategize and execute consistently, and they are critical thinkers with excellent communication and conflict resolution skills.

WHAT IS CMP Certification Body of Knowledge 'BoK'?

The **CMP** BoK comprises of various themes of knowledge and skills which a **CMP** must demonstrate competency in. A **CMP**:

1. Understands the core basics of management; organizes plans and controls, executes strategy and manages organizations and teams.
2. Sets expectations and goals and delegates effectively.
3. Is a business shrewd with the required business and financial literacy, manages by objectives and plans with risk in mind.
4. Develops the next manager, motivates and promotes performance.
5. Understands the basics of marketing, communicates corporate messages in an effective way using various marketing strategies.
6. Understands the fundamentals of human resources, talent interviewing, recruiting, orientation and retention.
7. Applies best practices in project management, initiates, plans, executes, monitors and closes projects for success.
8. Is flexible and smart in dealing with various levels of people; whether junior or senior and manages conflict effectively.
9. Manages effectively various personalities and office politics and builds positive office environment.
10. Excellent in communication, verbally and non-verbally, exercises unique listening skills and manages conversations effectively.
11. Is critical thinker, problem solver and resilient.
12. Is effective in resolving conflict and applies various tools to create mutual understanding and positive environment.
13. Is ethical, endorses and enforces ethical practices and respects people's rights in workplaces.

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WHO SHOULD APPLY?

If you are a new manager, middle manager, or senior executive, then, **CMP** certification is for you. With **CMP**, you earn the knowledge and get the status and recognition.

Various people are pursuing **CMP** certification, including, but not limited to:

- Managers at various levels, directors, presidents, CxO's, executives.
- HR, sales, marketing, business development managers and professionals.
- Project managers, program managers, portfolio managers.
- Subject Matter Experts SME's and many more.

WHAT ARE THE ELIGIBILITY REQUIREMENTS?

To become CMP, you should be eligible first by meeting the education and experience requirements. CMP requirements are:

- Have more than 5 years of general professional experience.
- Have at least 3 years of experience in a management role (out of the total years of experience).
- Have formal education of high school diploma or equivalent.
- Submit the online exam eligibility application.

HOW TO PREPARE FOR THE EXAM?

To prepare for the exam, you might wish to register for preparation course through a Registered Partner or directly with CCLM. Visit our online course calendar for further details.